



# **APRIL 2–5, 2025** BOSTON



Exhibit Prospectus and Integrated Marketing Guide





# **Core Purpose**

To advance the art and science of endodontics and to promote the highest standards of patient care

# **Mission**

The AAE is dedicated to the highest standards of excellence in endodontic care.

We support our members' pursuit of excellence through:

**Research and Education** 



Leadership and Advocacy



**Philanthropy and Service** 

# **Core Values**



#### Integrity

Evidenced in responsible behavior, ethical decisions, compassionate values, and philanthropic endeavors



#### Leadership

Evidenced in visionary thinking, the courage to examine and explore, and adaptability in an evolving environment

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### Knowledge

Evidenced in a common commitment to quality, excellence, professionalism, and dedication to science and lifelong learning



## Collegiality

Evidenced in a friendly and inclusive professional culture characterized by fellowship and mutual respect



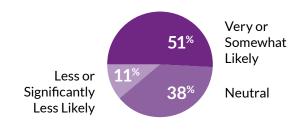
# **ATTENDEE DEMOGRAPHICS**

# **AAE24** Annual Meeting

#### 2024 Attendee Breakdown

Endodontist/General Dentist	1,648
Student/Resident	934
Professional Staff	160
Educator	167
International Attendee	348
FDHS	34
TOTAL	.3,291

How likely are you to purchase a product or service from a company who exhibits at the Annual Meeting?



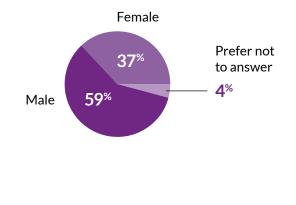
## **Place of Employment**

Private Practice	56%
Academia	10%
Student/Resident	25%
Military	6%
Retired	1%
Other	<b>2%</b>

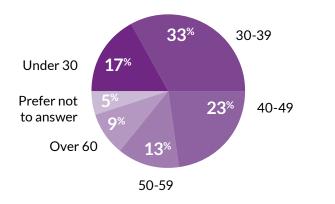
Are you the person who makes purchasing decisions for your practice?



#### Attendance by Gender



#### Attendance by Age





# **EXHIBITORS**

AAE's annual meeting is the largest endodontic meeting in the world. Join us as an exhibitor and gain access to customers who are interested in:

- Pursuing new technologies and trends.
- Exploring new products and services.
- Investing in new tools and resources.
- Maximizing efficiencies in their practices.

On the exhibit floor, you'll make connections with highly qualified and focused professionals with decision-making power.





#### **Exhibit Hall Information**

# WEDNESDAY, APRIL 2 -FRIDAY, APRIL 4, 2025

Hynes Convention Center 900 Boylston St Boston, MA 02115

## Schedule

## WEDNESDAY, APRIL 2

Breaks & Lunch with Exhibitors

## **THURSDAY, APRIL 3**

Breaks & Lunch with Exhibitors

## **FRIDAY, APRIL 4**

Breaks & Lunch with Exhibitors Closing Reception

Schedule subject to change. Refer to Exhibitor Services Kit for final times.

The AAE is committed to keeping attendees returning to the exhibit hall throughout the meeting.

The show floor includes food and beverage options and interactive activities to keep attendees engaged and entertained.

#### New this year, the exhibit hall will remain open until 6:30 p.m. on Thursday, April 3, allowing exhibitors the opportunity to set up private, end-of-day appointments with customers or host exclusive receptions at their booths.

More information on these opportunities will be included in the Exhibitor Service Kit this November.

#### **Exhibitor Benefits**

- 8'-high draped back wall and 3'- high draped side rails with 7"x44" company identification sign
- Up to 5 complimentary exhibitor badges per 10'x10' booth, which include:
  - Access to all the educational sessions
  - Admission to the Welcome Reception & Celebrate! events
- Company listing in the mobile app and meeting website
- Complimentary mailing lists of opted-in preregistered and final meeting attendees

# **Reserve and Pay Online.**

Use this convenient, secure portal to reserve your booth, make payments and add on sponsorships when they become available.

## Visit aae.org/exporeg to get started!

The exhibit hall is a highlight of the meeting and a vital part of the attendee experience.

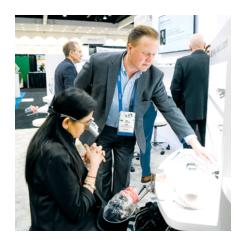
# Exhibit Booth Fees (U.S. Funds)

10'x10' Inline Booth\$2,945	
10'x10' Corner Booth\$3,145	
10'x20' Inline Booth\$5,890	
10'x20' Combo Booth\$6,090	
20'x20' Peninsula Booth\$12,180	
20'x20' Island Booth\$12,580	
20'x30' Island Booth\$18,470	
20'x40' Island Booth\$24,360	
40'x40' Island Booth\$47,920	
40'x50' Island Booth\$59,700	

Additional sizes and configurations are available. Contact Jean Heis, Exhibits & Sponsorship Manager, to discuss.

#### Note:

- Carpet, tables, chairs, electricity, computer, AV equipment and internet access are not included in the booth fee. These can be ordered through the Exhibitor Services Kit.
- Hotel information will be provided once the room block opens in December 2024.
- Function space requests will be accepted beginning fall 2024. Requests may only be submitted after the exhibit space application is received. Events may not be conducted during official AAE programming hours. Submit questions to kfriedman@aae.org.











# **SPONSORS**

Companies that sponsor receive special recognition through our tiered program. As you explore the opportunities outlined in this guide, be sure to keep these sponsorship levels in mind.

	\$100,000 and above	\$50,000- 99,999	\$25,000- 49,999	\$10,000- 24,999
	DIAMOND	PLATINUM	GOLD	SILVER
10 Rooms Held at Headquarters Hotel				
Verbal and Logo Recognition During General Sessions	•			
Listing of Company's Event on Meeting Website	•			
Logo Recognition in the Journal of Endodontics	•	٠		
Floor Cling Recognition at Booth Along Main Aisle	•	٠		
Logo Recognition on Homepage of Event Website	•	٠	•	
Logo Recognition in Communiqué Newsletter	٠	٠	•	
Sponsor Level Badge on Online Company Description	•	٠	•	
Logo Recognition on Onsite Signage	٠	٠	٠	٠
Logo Recognition in Walk-in Slides	٠	٠	٠	٠
Logo Recognition in Pre-Event Attendee Email	٠	٠	•	٠

Logo inclusion dependent on meeting January 15 submission deadline. Logo listings will display high to low in each category based on sponsorship investment.

## **Priority Points**

The AAE will make booth assignments based on priority points. Companies' cumulative total includes <u>dollars spent on sponsorship</u> across all AAE meetings, exhibit booth size as well as other contributions, in a given year (annual meeting to annual meeting). Full details outlined within the Exhibitor & Sponsor Rules and Regulations.

# SPONSORSHIP/ADVERTISING/ FOUNDATION CONTRIBUTIONS

#### ADDITIONAL POINTS

\$0-5,000	1 additional point
\$5,001-\$14,999	5 additional points
\$15,000-\$29,999	10 additional points
\$30,000-\$74,999	15 additional points
\$75,000-\$150,000	20 additional points
\$151,000 and above	25 additional points

# Consider sponsorship opportunities to gain exposure before, during and after the conference!

- Broaden exposure of your company's products and services to an exclusive audience
- Generate new business
- Build and strengthen relationships
- Enhance your company's profile and showcase your involvement within the specialty
- Enhance your social media presence

# **CORPORATE SUPPORT OPPORTUNITIES**

#### **ADVERTISING**

AAE25 Home Page Tile Ad Non-Exclusive Support \$4,500 Up to 2 supporters

AAE25 Website Ads Non-Exclusive Support \$4,500 Up to 4 supporters, 2 placements each

Email Banner Ads Exclusive Support \$3,000 Up to 3 supporters

> Show Dailies Non-Exclusive Support \$5,000 each

Contact Jim at S&S Media for full details: 215-499-7342 or jim@ssmediasol.com

#### **EXHIBIT HALL**

Wellness Massage Center Exclusive Support \$23,000

Charging Lounge Exclusive Support \$15,000

Golf Simulator Exclusive Support \$14,000

**Ping Pong Lounge** Non-Exclusive Support \$12,000 Up to 2 supporters

Professional Headshots Exclusive Support \$11,000

Barista Station (3) Exclusive Support \$8,000 each

Lunch Vouchers Non-Exclusive Support \$8,000

#### **Exhibit Hall Closing Reception**

Non-Exclusive Support **\$7,000** Up to 4 supporters

Endo Voices Podcast Station Exclusive Support \$5,000

Collateral on Lunch Tables Exclusive Support \$3,500

Exhibitor Meeting Room Non-Exclusive Support \$3,000

Exhibitor Storage Area Non-Exclusive Support \$1,900

Scavenger Hunt Traffic Builder Non-Exclusive Support \$700 Up to 12 supporters

#### DIGITAL

Mobile App Exclusive Support \$20,000

Convention Center Wi-Fi Exclusive Support \$18,500

Wayfinder Kiosk Ads Exclusive Support \$15,000

Convention Center Digital Ads Non-Exclusive Support \$5,000 Up to 6 supporters











# **CORPORATE SUPPORT OPPORTUNITIES**



#### **FITNESS FUN**

**5K Fun Run** Exclusive Support **\$15,000** 

Rise & Shine Yoga Fitness Exclusive Support \$8,000

#### **GRAPHICS: LEVEL 1**

Registration Area Wall Cling, Left Exclusive Support \$9,000 11' W x 7' H

Registration Area Wall Cling, Right Exclusive Support \$9,000 11' W x 7' H

Bottom of Escalator Column Wrap (2) Non-Exclusive Support \$8,000 each 10.75' W x 8' H



#### **GRAPHICS: LEVEL 2**

Exhibit Hall Foyer Header Cling Exclusive Support \$11,000 26.25' W x 4.58' H

Column Wrap, Floor Cling and Seating Exclusive Support \$10,500 10.75' W x 10' H

Exhibit Hall Foyer Wall Cling Exclusive Support \$10,500 11.66' W x 7' H

Exhibit Hall Foyer Floor Cling Exclusive Support \$7,000 8' W x 8' H Charging Benches & Wall Cling Exclusive Support \$6,000 8' W x 6' H

**CE Workshop Concourse Wall Cling (4)** *Non-Exclusive Support* **\$6,000 each** 8' W x 6' H

CE Workshop Concourse Floor Cling (4) Non-Exclusive Support \$4,000 each 8' W x 8' H

Product Showcase Display Non-Exclusive Support \$3,500 Up to 8 supporters 8' W x 6' H





#### GRAPHICS: LEVEL 2 ROTUNDA

Circle Walkway Large Wall Cling, Left Exclusive Support \$9,000 8' W x 6' H

Circle Walkway Large Wall Cling, Right Exclusive Support \$9,000 8' W x 6' H

Circle Walkway Pillar Cling (4) Non-Exclusive Support \$5,600 each 4.3' W x 7' H

Escalator Pillar Cling (2) Non-Exclusive Support \$5,600 each 4.3' W x 7' H

Wall Sconce Banner (8) Non-Exclusive Support \$5,600 each 3.16' W x 10' H

Escalator Wall Sconce Banner (2) Non-Exclusive Support \$5,400 each 3.16' W x 6' H



#### **GRAPHICS: LEVEL 3**

#### Top of Escalator Window Signage Exclusive Support \$10,000 Three windows, 4.7' W x 4.75' H each

**Top of Escalator Floor Cling** *Exclusive Support* **\$7,500** 11.66' W x 5' H

CE Concourse V-Shaped Meter Boards (6) Exclusive Support \$5,000 each 3.16' W x 7.25' H **CE Concourse Wall Cling (4)** Non-Exclusive Support **\$6,000 each** 8'W x 6'H

#### **HEADQUARTER HOTEL**

Key Cards Exclusive Support \$18,000

Hotel Door Drop Non-Exclusive Support \$500 Plus drop fees





# **CORPORATE SUPPORT OPPORTUNITIES**

#### **MEETING HIGHLIGHTS**

Keynote Speaker Exclusive Support \$40,000

Resident Research Awards Exclusive Support \$35,000

President's Breakfast Exclusive Support \$20,000

General Assembly Exclusive Support \$15,000

Coolidge Awards Brunch Non-Exclusive Support \$8,000 Up to 2 supporters

Speaker Ready Room & Lounge Exclusive Support \$8,000

Career Fair Sponsor Exclusive Support \$6,000

Career Fair Table Non-Exclusive Support \$300 RECEPTIONS

Welcome Reception Non-Exclusive Support \$30,000 Up to 2 supporters

Resident Reception Exclusive Support \$18,000

President's VIP Reception Non-Exclusive Support \$15,000 Up to 2 supporters

Professional Staff Reception Non-Exclusive Support \$5,000 Up to 2 supporters



# CELEBRATE BOSTON!

See pages 12 and 13 for details.















REGISTRATION ESSENTIALS

Registration Bags Exclusive Support \$25,000

Water Bottles Exclusive Support \$16,000 Lanyards Exclusive Support \$13,000

Notebook & Pen Exclusive Support \$12,000

Welcome Gift Non-Exclusive Support \$7,000 Up to 2 supporters

#### THOUGHT LEADERSHIP

#### To the Point Corporate Workshop

Exclusive Support Up to 6 supporters 3-hour Workshop: \$15,000 2-hour Workshop: \$10,000

#### Track Sponsorship (6):

- Emerging Trends
- Endo Plus
- Non-Surgical Root Canal Therapy
- Practice Management
- Surgical Root Canal Therapy
- Trauma & Emergencies

Exclusive Support \$8,000 each

#### To the Point Corporate Lecture (12, Limit 2) Exclusive Support

**\$7,500 each Wall Cling Addition: \$3,000** 8'W x 6'H

#### To the Point Lecture and Corporate Workshop Policies

Sponsoring company will need to submit the speaker and presentation's subject for review and approval prior to acceptance.





# **CELEBRATE BOSTON!**

AAE's exclusive after-hours party, Celebrate Boston!, will take place in the iconic Boston Public Library, and we're offering premium sponsorship opportunities to elevate your brand at this landmark event.

## Host Your Own 'Party Within a Party'

Customize stunning spaces, like Bates Hall & Courtyard, the Abbey Room, or Boylston Room.

# **Tailor Your Space**

Design the environment to reflect your brand with decor, activations, and experiences.

# **High-Profile Networking**

Create exclusive spaces for deeper connections in a prestigious venue.

# Maximize Visibility

Whether through entertainment, food, drink, or memorable photo ops, your brand will be showcased throughout the evening.





# **Sponsorship Benefits**

- Branding across signage, promotional materials, and event spaces
- Opportunities to provide your branded swag for attendees
- The chance to create exclusive, tailored activations within your sponsored area

# Sponsorship Opportunities

EXCLUSIVE ROOM SPONSORSHIPS

Bates Hall & Courtyard \$50,000

Abbey Room \$25,000

Boylston Room \$25,000

SPONSORSHIPS THROUGHOUT THE SPACE

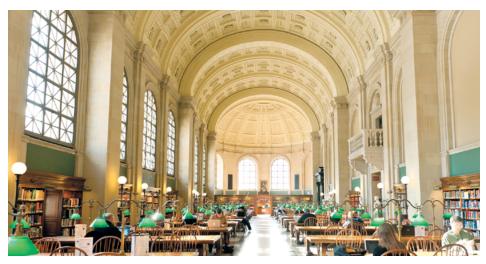
Food Stations \$15,000

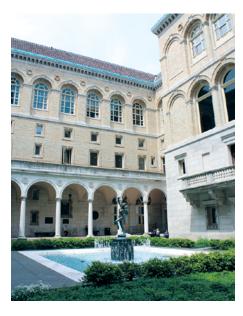
Bar Stations \$15,000

Photo Booth \$12,000

DJ Booth \$12,000











Stand out, make an impact, and be part of an extraordinary celebration!



# **READY TO GET STARTED?**

Visit aae.org/corporate for up-to-date information, applications and terms.

Contact our team for more information on any of the offerings and to create a custom exhibit and marketing package that achieves your business goals.

#### **For Exhibits**

Jean Heis, CAE, CMP Exhibits and Sponsorship Manager 312-872-0466 jheis@aae.org

#### For Sponsorship

Marianne Niles Corporate Relations Manager 312-872-0471 mniles@aae.org



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@endodontists on Facebook

@SavingYourTeeth on Twitter and Instagram